## Tucows Inc. Consolidated Balance Sheets (Dollar amounts in U.S. dollars) (unaudited)

|  | September 30,<br>2007  | December 31,<br>2006   |
|--|--|--|
| Assets   |  |  |
| Current assets: Cash and cash equivalents Restricted cash Accounts receivable Prepaid expenses and deposits Prepaid domain name registry and other Internet services fees, current portion   | \$ 5,915,732<br>255,000<br>3,971,950<br>3,474,477                                      | 1,019,423<br>2,969,997   |
| Cash held in escrow Deferred tax asset, current portion  | 1,058,620<br>1,000,000   | 1,000,000  |
| Total current assets   | 40,345,105   | 35,808,997   |
| Prepaid domain name registry and other Internet services fees, long-term portion Property and equipment Deferred financing charges Deferred tax asset, long-term portion Intangible assets Goodwill Investment Cash held in escrow   | 10,559,073<br>5,680,675<br>142,600<br>2,000,000<br>22,363,906<br>17,762,228<br>353,737 | 9,511,341<br>5,647,532<br>-<br>2,000,000<br>18,554,436<br>12,094,817<br>353,737<br>694,579 |
| Total assets   | \$ 99,207,324  | \$ 84,665,439  |
| Liabilities and Stockholders' Equity  Current liabilities:   Accounts payable   Accrued liabilities   Customer deposits   Promissory note payable, current portion   Loan payable, current portion   Deferred revenue, current portion   Accreditation fees payable, current portion | 3,038,887<br>2,978,559<br>6,000,000<br>1,914,242<br>34,853,150<br>479,546              | 3,144,119<br>-<br>-<br>31,658,081<br>847,325   |
| Deferred revenue, long-term portion Accreditation fees payable, long-term portion Promissory note payable, long-term portion Loan payable, long-term portion Deferred tax liability  Stockholders' equity: Preferred stock - no par value, 1,250,000 shares authorized; none issued  | 51,134,508  14,994,772  181,484  - 7,337,927 5,396,000                                 | 41,084,351<br>13,478,525<br>163,988<br>6,000,000<br>-<br>5,396,000                         |
| and outstanding  | -  | -  |

| Common stock - no par value,<br>250,000,000 shares authorized; 73,772,502<br>shares issued and outstanding at<br>September 30, 2007 and 75,978,502 shares<br>issued and outstanding at |               |               |
|--|---------------|---------------|
| December 31, 2006  | 15,250,235    | 15,395,381    |
| Additional paid-in capital   | 48,514,852    | 50,359,906    |
| Deficit  | (43,602,454)  | (47,212,712)  |
|  |               |               |
| Total stockholders' equity   | 20,162,633    | 18,542,575    |
| Total liabilities and stockholders' equity   | \$ 99,207,324 | \$ 84,665,439 |
|  |               |               |

## Tucows Inc. Consolidated Statements of Operations (Dollar amounts in U.S. dollars) (unaudited)

|  |               | nths ended<br>mber 30,<br>2006 |               | ths ended<br>mber 30,<br>2006 |  |
|--|---------------|--------------------------------|---------------|-------------------------------|--|
| Net revenues   | \$ 17,811,914 | \$ 16,864,320                  | \$ 56,398,012 | \$ 47,830,296                 |  |
| Cost of revenues: Cost of revenues (*) Depreciation of     | 12,271,047    | 10,464,829                     | 35,702,644    | 30,458,945                    |  |
| property and equipment Amortization of                     | 995,954       | 695,624                        | 2,791,050     | 1,889,799                     |  |
| intangible<br>assets                                       | 83,060        | 66,550                         | 210,132       | 143,628                       |  |
| Total cost of revenues                                     | 13,350,061    | 11,227,003                     | 38,703,826    | 32,492,372                    |  |
| Gross profit   | 4,461,853     | 5,637,317                      | 17,694,186    | 15,337,924                    |  |
| Expenses: Sales and marketing (*) Technical operations and | 1,712,676     | 1,706,951                      | 4,537,198     | 4,738,397                     |  |
| development (*) General and ad-                            | 1,723,857     | 1,924,435                      | 5,288,829     | 6,335,874                     |  |
| ministrative (*<br>Depreciation of                         | ) 1,257,206   | 1,698,012                      | 3,566,847     | 4,265,529                     |  |
| property and<br>equipment<br>Amortization of               | 68,316        | 43,025                         | 198,107       | 125,116                       |  |
| intangible<br>assets                                       | 322,781       | 230,291                        | 778,823       | 436,175                       |  |
| Total expenses   | 5,084,836     | 5,602,714                      | 14,369,804    | 15,901,091                    |  |

| Income (loss) from operations   |    | (622,983)                    |    | 34,603         |    | 3,324,382      | (563,167)       |
|---|----|------------------------------|----|----------------|----|----------------|-----------------|
| Other income (expenses): Interest income  |    |                              |    |                |    |                |                 |
| (expense), net<br>Other income,   |    | (203,376)                    |    | (70,297)       |    | (294,322)      | 135,256         |
| net   | _  | 530,583                      | _  | 1,873,420      | _  | 619,014        | <br>2,347,026   |
| Total other income  |    |                              |    |                |    |                |                 |
| (expense)   |    | 327,207                      | _  | 1,803,123      |    | 324,692        | <br>2,482,282   |
| Income before provision for income taxes  |    | (295,776)                    |    | 1,837,726      |    | 3,649,074      | 1,919,115       |
| Provision for income taxes  |    | 14,816                       |    | (96,895)       |    | 38,816         | (84,895)        |
| Net income (loss) for the period  | \$ | (310,592)                    | \$ | 1,934,621      | \$ | 3,610,258      | \$<br>2,004,010 |
| Basic earnings<br>per common share  | \$ | (0.00)                       | \$ | 0.03           | \$ | 0.05           | \$<br>0.03      |
| Shares used in<br>computing basic<br>earnings per<br>common share   | _  | 74,100,911                   | _  | 75,706,078<br> |    | 74,548,903<br> | <br>73,418,358  |
| Diluted earnings<br>per common share  | \$ | (0.00)                       | \$ | 0.02           | \$ | 0.05           | \$<br><br>0.03  |
| Shares used in computing diluted earnings per   | d  |                              |    |                |    |                |                 |
| common share  |    | 77 <b>,</b> 525 <b>,</b> 973 | _  | 78,214,560     |    | 77,413,998<br> | <br>75,852,576  |
|   |    |                              | _  |                | -  |                | <br>            |
| <pre>(*) Stock-based   compensation has   been included in   expenses as   follows:         Cost of</pre> |    |                              |    |                |    |                |                 |
| revenues<br>Sales and   | \$ | 4,100                        | \$ | 2,200          | \$ | 11,000         | \$<br>7,700     |
| marketing   | \$ | 21,400                       | \$ | 23,200         | \$ | 61,100         | \$<br>79,200    |

| Technical<br>operations<br>and |    |        |              |    |         |              |
|--------------------------------|----|--------|--------------|----|---------|--------------|
| development                    | \$ | 18,900 | \$<br>14,800 | \$ | 62,300  | \$<br>50,800 |
| General and                    |    |        |              |    |         |              |
| administ-                      |    |        |              |    |         |              |
| rative                         | Ś  | 33,900 | \$<br>21,300 | Ś  | 118,100 | \$<br>72,300 |

## Tucows Inc. Reconciliation of EBITDA and Adjusted Net Income (Dollar amounts in U.S. dollars) (unaudited)

|   | Three mon            |     |                          | Nine months ended |                            |    |                          |
|---|----------------------|-----|--------------------------|-------------------|----------------------------|----|--------------------------|
|   | Septer<br>2007       | nbe | er 30,<br>2006           |                   | September 30,<br>2007 2006 |    |                          |
|   | <br>                 |     |                          |                   |                            |    |                          |
| Net income (loss)<br>for the period<br>Depreciation of                              | \$<br>(310,592)      | \$  | 1,934,621                | \$                | 3,610,258                  | \$ | 2,004,010                |
| property and<br>equipment<br>Amortization of<br>intangible                          | 1,064,270            |     | 738,649                  |                   | 2,989,157                  |    | 2,014,915                |
| assets Interest income  | 405,841              |     | 296,841                  |                   | 988,955                    |    | 579 <b>,</b> 803         |
| (expense), net Provision for  | 203,376              |     | 70,297                   |                   | 294,322                    |    | (135,256)                |
| Provision for income taxes  | 14,816               |     | (96,895)                 |                   | 38,816                     |    | (84,895)                 |
| EBITDA  | 1,377,711            |     | 2,943,513                | _                 | 7,921,508                  |    | 4,378,577                |
| Adjustments to EBITDA (1) Change in prepaid domain name registry and other Internet |                      |     |                          |                   |                            |    |                          |
| services fees<br>Change in<br>deferred<br>revenue                                   | (795,949)<br>834,795 |     | (1,058,139)<br>1,506,423 |                   | (3,548,500)<br>4,711,315   |    | (5,229,809)<br>6,702,773 |
| Dividend income<br>Transitional   | (530,583)            |     | -                        |                   | (619,014)                  |    | -                        |
| costs Other income Reversal of contingencies  | 244,336              |     | (1,873,420)              |                   | 244,336<br>-<br>(451,249)  |    | 1,278,842<br>(2,347,026) |
| Subtotal  | <br>                 |     |                          |                   |                            |    |                          |
| Adjustments to<br>EBITDA  | <br>(247,401)        |     | (1,425,136)              |                   | 336,888                    |    | 404,780                  |
| Adjusted Net<br>Income  | \$<br>1,130,310      | \$  | 1,518,377                | \$                | 8,258,396                  | \$ | 4,783,357                |

\_\_\_\_\_\_\_

## (1) Adjustments to EBITDA

We define Adjusted EBITDA as net income adjusted for depreciation, amortization, interest, taxes and further adjusted for certain cash and non-cash charges.

The net amount of cash we collected for domain registrations and other Internet services paid for the full term at the time of activation and deferred amounted to \$1,162,815 for the nine months ended September 30, 2007 compared to \$1,472,964 for the nine months ended September 30, 2006.

For the three and nine months ended September 30, 2007, we incurred \$244,336 of transitional costs in connection with our acquisition of Innersie Inc.

For the nine months ended September 30, 2006, we incurred \$1.3 million of transitional costs in connection with our acquisition of the Hosted Messaging assets of Critical Path. In addition, during the nine months ended September 30, 2006, we received \$2.3 million in connection with settlements related to patents we acquired in the merger with Infonautics in 2001.

Tucows Inc.
Consolidated Statements of Cash Flows
(Dollar amounts in U.S. dollars)
(unaudited)

|   | Three month<br>September<br>2007 |           | Nine month<br>Septemb<br>2007 |           |
|---|----------------------------------|-----------|-------------------------------|-----------|
| Cash provided by (used in): Operating activities: Net income (loss) for the period \$ Items not | (310,592) \$                     | 1,934,621 | \$ 3,610,258 \$               | 2,004,010 |
| involving<br>cash:<br>Depreciation<br>of property   |                                  |           |                               |           |
| and equipment<br>Amortization<br>of intangible  | 1,064,270                        | 738,649   | 2,989,157                     | 2,014,915 |
| assets Unrealized change in the fair value of forward exchange                                  | 405,841                          | 296,841   | 988,955                       | 579,803   |
| contracts Stock-based   | (61,673)                         | 145,177   | (1,164,114)                   | (50,725)  |
| compensation<br>Change in<br>non-cash   | 78,300                           | 61,500    | 252,500                       | 210,000   |

| operating<br>working |                    |                  |                    |                  |
|----------------------|--------------------|------------------|--------------------|------------------|
| capital:             |                    |                  |                    |                  |
| Interest             |                    |                  |                    |                  |
| receivable           | _                  | 5 <b>,</b> 027   | -                  | 39 <b>,</b> 574  |
| Accounts             |                    |                  |                    |                  |
| receivable           | 87 <b>,</b> 922    | (2,100,231)      | (975 <b>,</b> 729) | (4,262,944)      |
| Prepaid              |                    |                  |                    |                  |
| expenses and         |                    |                  |                    |                  |
| deposits             | 875,841            | 388,487          | (161,669)          | 367,608          |
| Prepaid fees         | ·                  | ·                | , , ,              | •                |
| for domain           |                    |                  |                    |                  |
| name registry        |                    |                  |                    |                  |
| and other            |                    |                  |                    |                  |
| Internet             |                    |                  |                    |                  |
| services fees        | (795 949)          | (1,058,139)      | (3 548 500)        | (5,229,809)      |
| Deferred             | (175,745)          | (1,030,133)      | (3,340,300)        | (3,223,003)      |
|                      |                    |                  |                    |                  |
| financing            | (142 (00)          |                  | (140, 600)         |                  |
| charges              | (142,600)          | -                | (142,600)          | -                |
| Accounts             |                    |                  |                    |                  |
| payable              | (161 <b>,</b> 037) | (2,213,494)      | (906,624)          | 857 <b>,</b> 048 |
| Accrued              |                    |                  |                    |                  |
| liabilities          | 218,368            | 135 <b>,</b> 838 | 651 <b>,</b> 189   | 1,202,952        |
| Customer             |                    |                  |                    |                  |
| deposits             | 204,906            | 6 <b>,</b> 534   | (165 <b>,</b> 560) | 574 <b>,</b> 791 |
| Deferred             |                    |                  |                    |                  |
| revenue              | 834 <b>,</b> 795   | 1,506,423        | 4,711,315          | 6,702,773        |
| Accreditation        |                    |                  |                    |                  |
| fees payable         | (34,255)           | 19,402           | (350,283)          | (89,434)         |
|                      |                    |                  |                    |                  |
| Cash provided by     |                    |                  |                    |                  |
| (used in)            |                    |                  |                    |                  |
| operating            |                    |                  |                    |                  |
| activities           | 2.264.137          | (133,365)        | 5.788.295          | 4,920,562        |
| _                    |                    |                  |                    |                  |
|                      |                    |                  |                    |                  |
| Financing            |                    |                  |                    |                  |
| activities:          |                    |                  |                    |                  |
| Proceeds             |                    |                  |                    |                  |
| received on          |                    |                  |                    |                  |
|                      |                    |                  |                    |                  |
| exercise of          | 17 010             | 42 550           | 204 255            | 00 060           |
| stock options        | 17 <b>,</b> 912    | 43,550           | 204,255            | 98 <b>,</b> 960  |
| Repurchase of        |                    |                  |                    |                  |
| shares               | _                  | -                | (2,446,955)        | -                |
| Repayment of         |                    |                  |                    |                  |
| promissory note      |                    |                  |                    |                  |
| payable              | -                  | (2,122,930)      | -                  | (2,122,930)      |
| Proceeds             |                    |                  |                    |                  |
| received on          |                    |                  |                    |                  |
| loan payable,        |                    |                  |                    |                  |
| net of               |                    |                  |                    |                  |
| repayments           | 9,252,169          | _                | 9,252,169          | _                |
|                      |                    |                  |                    |                  |
| Cash provided by     |                    |                  |                    |                  |
| (used in)            |                    |                  |                    |                  |
| financing            |                    |                  |                    |                  |
| activities           | 9,270,081          | (2,079,380)      | 7,009,469          | (2,023,970)      |
| _                    |                    |                  |                    |                  |
|                      |                    |                  |                    |                  |

Investing
 activities:

| Cost of domain<br>names acquired<br>Additions to                                       | -                | -            | (18,425)     | -            |
|--|------------------|--------------|--------------|--------------|
| property and equipment Decrease in   | (200,213)        | (787,824)    | (3,093,366)  | (4,079,249)  |
| investment in short-term investments   | -                | _            | _            | 1,771,569    |
| Decrease (increase) in restricted cash - being margin security against forward         |                  |              |              |              |
| exchange<br>contracts<br>Acquisition of<br>Mailbank.com Ir                             | 255,000<br>nc.,  | 159,623      | 764,423      | (202,835)    |
| net of cash acquired Acquisition of Hosted Messagir Assets from                        |                  | (655,830)    | -            | (6,486,732)  |
| Critical Path I<br>net of cash<br>acquired<br>Acquisition of<br>Boardtown              |                  | (1,037,303)  | (90,050)     | (7,456,788)  |
| Corporation, no of cash acquire Acquisition of Innerwise Inc., net of cash             | ed –             | (22,700)     | (4,900)      | (22,700)     |
| acquired   | (10,332,065)     | -            | (10,332,065) | -            |
| Increase in cash held in escrow  | 1<br>(1,058,620) | 1,563,999    | (364,041)    | (221,012)    |
| Cash used in investing activities  | (11,335,898)     | (780,035)    | (13,138,424) | (16,697,747) |
| Increase (decrease<br>in cash and cash<br>equivalents<br>Cash and cash<br>equivalents, | •                | (2,992,780)  | (340,660)    | (13,801,155) |
| beginning of period  | 5,717,412        | 6,539,713    | 6,256,392    | 17,348,088   |
| Cash and cash equivalents, end of period   |                  | \$ 3,546,933 | \$ 5,915,732 | \$ 3,546,933 |
|  |                  |              |              |              |
| Supplemental cash<br>flow information:<br>Interest paid                                |                  | \$ -         | \$ 484,368   | \$ -         |

| Supplementary disclosure of non-cash investing activity: Capital assets acquired during the period not |           |    |   |                 |                 |
|--|-----------|----|---|-----------------|-----------------|
| yet paid for \$  | 293,205   | \$ | _ | \$<br>293,205   | \$<br>_         |
| Common stock issued on the acquisition of Mailbank.com   |           |    |   |                 |                 |
| Inc. \$  | _         | \$ | _ | \$<br>_         | \$<br>2,877,070 |
| Promissory notes issued on the acquisition of Mailbank.com   |           |    |   |                 |                 |
| Inc. \$  | _         | \$ | _ | \$<br>_         | \$<br>8,122,930 |
| Loan taken on<br>the<br>acquisition of   |           |    |   |                 |                 |
| Innerwise Inc. \$  | 9,571,209 | \$ | - | \$<br>9,571,209 | \$<br>-         |