

TUCOWS, INC. QUARTERLY KPI SUMMARY

Operating Statistics¹
(Amounts in thousands)

	QUARTERLY					YTD	ANNUAL
	Q1/19	Q4/18	Q3/18	Q2/18	Q1/18	2019	2018
TING MOBILE							
Mobile Accounts under management	159.9	162.6	162.3	163.3	165.2	159.9	162.6
Mobile Accounts under management - Net addition (deactivations)	(2.6)	0.3	(1.0)	(1.9)	(0.8)	(2.6)	(3.4)
Mobile Subscriptions under management	284.0	296.3	295.6	282.1	285.9	284.0	296.3
Mobile Subscriptions under management - Net additions (deactivations)	(12.3)	0.7	13.5	(3.7)	3.6	(12.3)	14.0
Mobile Account churn	2.83%	3.11%	3.07%	2.77%	2.86%	2.83%	2.95%
TING INTERNET							
Internet Subscribers under management	7.7	7.0	6.2	5.3	5.0	7.7	7.0
Internet Subscribers under management - Net additions	0.7	0.8	0.9	0.3	0.5	0.7	2.5
Serviceable Addresses ²	31.8	28.1	22.5	20.5	17.5	31.8	28.1
Serviceable Addresses - Net additions	3.7	5.6	2.0	3.0	1.5	3.7	12.1
Fiber Capital Expenditures (USD, in thousands)	\$6,900	\$7,700	\$6,200	\$6,700	\$4,500	\$6,900	\$25,100
DOMAIN SERVICES							
Domains under management ³	25,207	23,309	23,708	24,120	24,350	25,207	23,309
Total new, renewed and transferred-in domain name registrations provisioned	4,562	3,914	4,170	4,382	4,892	4,562	17,358

¹ Some figures may not balance due to YTD rounding alignments

² Defined as premises to which Ting has the capability to provide a customer connection in a service area

³ The Company acquired Ascio Technologies, Inc on March 18, 2019 which increased Domains under management by 1.9 million names