



## Aggregate Network Progress: Q2 2020

 **123,786**  
Total Projected Potential  
Serviceable Addresses (SAs)<sup>1</sup>

 **47,901**  
SAs Completed<sup>1</sup>

 **39%**  
% Completed<sup>1</sup>

 **12,518**  
Subscribers

## Individual Town Progress: Q2 2020

### Ting Owned Networks/Services Offered<sup>2</sup>

Town	Potential SAs <sup>1</sup>	SAs Completed <sup>1</sup>	Build % Completed
Holly Springs	12,619	8,726	69%
Charlottesville	23,000	12,825	56%
Sandpoint	5,000	4,133	83%
Centennial	40,000	4,832	12%
Fuquay-Varina	9,011	4,900	54%
Wake Forest/ Rolesville	11,958	N/A	Announced February 2019
Cedar	16,000	6,400	N/A

### Ting Leased Networks/Services Offered<sup>2</sup>

Town	Potential SAs <sup>1</sup>	SAs Completed <sup>1</sup>	Build % Completed
Westminster	6,198	6,085	98%
Fullerton	52,500	1,294	2%
Solana Beach	6,700	N/A	Announced November 2019

1. Defined as premises to which Ting infrastructure, or Ting's network partner Westminster, have the capability to provide a customer connection in a service area.
2. On leased networks, Ting may not be the sole Internet service provider (ISP), or may have a head start before other providers or services. As a result, we do not expect long-term subscriber penetration to be as high as on our owned networks, where we are the sole ISP.

This report is intended for general guidance and information purposes only. This report is under no circumstances intended to be "used or considered as financial or investment advice. Tucows has taken reasonable care to ensure that, and to the best of our knowledge, material information contained herein is in accordance with the facts and contains no omission likely to affect its understanding. The risk factors for Tucows business are described in detail in the company's documents filed with the SEC, specifically the most recent reports on the Forms 10-K and 10-Q. The company urges you to read its security filings for a full description of the risk factors applicable for its business.